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D. LINDSEN,  
Horticulturist, F.H.B.

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★  
U. S. Department of Agriculture.

# W. F. Schmeiske's Hardy Phlox Book



NURSERY: ROBINSON AND LOUISA STREETS

Address: State Hospital

Binghamton, N. Y.

## BUSINESS TERMS

We are selling as cheap as the cheapest and the stock is as good as the best, hence feel assured you will be pleased.

Our terms are net cash as the margin is so small that we can not carry a book account. Send remittance with order.

Please write your name and address plainly, look over your order after finishing in order to be sure that everything is on the list, also your name and address. It is surprising how many people forget to write the address on the letter.

We charge nothing for packing and delivering to station but if plants are shipped at wholesale prices extra charges for packing will be charged.

Should there be any error in the order, advise me at once and it will be corrected.

We will not substitute, unless requested. If we have not what you want, you will receive your money back.

Three plants of one variety will be sent at dozen rate but less amount must be paid for at single rate.

I guarantee to send out strong and healthy plants and that customers will receive fresh and live plants and true to name. Beyond that I can not guarantee. Should they not be true to name, I will replace them but can not hold myself responsible if the plants do not grow after planting as I have no control over them after they leave me.

Small orders will be sent by Parcel Post, but anything over 1 dozen should be sent by express.

If plants can reach their destination in 24 hours, an extra charge of 15c should be added per dozen; if longer on the way, the charge will be more according to distance if shipped by Parcel Post.

I do not grow any plants in pots, hence better plants will be shipped.

Tell me how you want your plants shipped. If, however, no statement is made, I will send to the best advantage.

I send out no catalogue except on request.

## MODERN HARDY PHLOX

Are still the leaders for cemetery work, rock gardens, old fashioned gardens, up-to-date shrubbery and border. The demand keeps pace with the improvement of them in all landscape work—large and small. That it gave me a great deal of encouragement to gather together under one cover all the good things from home and abroad.

I have spared neither time nor patience thoroughly selecting and crossing to get only the best and in looking the list over you will readily perceive what the success has been, so that at the present there is no firm who can show a larger list of this flower.

What was said in my former list bears repeating, that all Phlox are on trial at least two years and if not entirely satisfactory, longer, then, if found wanting, thrown out and only the best retained.

Before going further I would like to call attention to this fact, that all my Phlox, as they stand in the garden, have been grown under my own supervision for at least two years on the spot itself. The soil is a sandy loam, the plants have never had any artificial watering, and they have been left outside in the ground throughout the winter without any cover but a very thin layer of horse manure. The garden itself is fully exposed to the inclemency of the weather, against which it has had no protection whatever. I have by this way of growing plants eliminated every plant not a complete hardy variety.

Before planting Phlox the soil should be well enriched with manure as they usually remain on the ground for several years and are strong growers.

When transplanting or when Phlox are received and the soil is prepared make the hole large enough so the roots can be spread out and the crown of the plant planted two inches below the surface of the soil. Pull the soil over the plant and press down hard using your hand or foot to press the soil down hard, for a great deal depends on this part of the operation for the life of the plant, then give them a light mulch of manure or leaves to cover them through the winter. In the spring the mulch may be left between the plants but should be removed from the crown of the plants.

The transplanting of this stock is an easy matter, and the Phlox are bound to grow and give satisfaction wherever planted almost without any care or labor at all. I guarantee good, strong stock from the field. Should a plant when received prove unsatisfactory for one reason or another, it can be returned at my expense if **care is taken that the plant is not spoiled by the drying of the roots or in any other way.**

I aim to only grow the absolute best stock and as I always will have the supervision of the filling of orders and shipping myself, the patrons can rest assured that they will get both good stock and the stock they ask for.

The planting of Phlox should be done from the latter end of September until a very



hard frost stops all plant-life. But the order for Phlox should be given as early as possible. Fall is the proper time to transplant Phlox, but the work can be done early in spring. The plants will be strong and all of such a size that they will give **absolute satisfaction the first year** as to growth and flowers. No roots will be sent out without first having been tested and flowered. It is the aim to avoid all disappointment on the part of the buyer.

As will be seen, it is my intention under the preparations to put my business on such a base of solidity and honesty as to the good quality of the stock that I trust everybody who makes a trial will find that they never have been served as good before and that they are fully and amply repaid for their expense.

When the soil gets dry in the summer water should be applied to the roots. Not sprinkled, but let the water run on the ground and if thoroughly wet left until dry again.

Mildew may attack the plants in the summer. Apply powdered sulphur dusted on the foliage in the morning when dew is on the foliage will arrest the disease.

Red Spider is another pest that sometimes makes its appearance but if the plants are watered regularly spider will not do any harm. Spiders are controlled by syringing the plants with water reaching well under the foliage.

Fourteen inches is a good distance to plant Phlox, and if the clumps get too large they should be devited and transplanted, the soil being prepared the same as newly set plants.

There is a lot of choice varieties added to my former list. I made an effort to describe as near as the color appeared to my eye, but as the list is such a proportionate one I did not attempt to name them all but added them by number, leaving them to be named by you if you so desire.

W. F. SCHMEISKE,

Proprietor.

# PHLOXES

## Paniculata (Decussata)



|     |  | In Flower |
|-----|--|-----------|
| 15  | <b>ALHAMBRA.</b> Pink; white halo; very effective. 1½ feet.....  | July 30   |
| 28  | <b>ATHIS.</b> Deep pink, overlaid salmon. Crimson eye.....   | July 29   |
| 37  | <b>ALBATRA.</b> Pure white. Good color. 1½ feet.....   | Aug. 5    |
| 55  | <b>ARGON.</b> Light lavender. Shaded white. 1½ feet.....   | July 28   |
| 72  | <b>ATALA.</b> Clear dark pink. Lighter center. 1½-2 feet.....  | Aug. 10   |
| 95  | <b>ASTIR REHU.</b> Violet purple, half of each. Petal lighter. 3 feet.....                                       | July 26   |
| 112 | <b>AMPHITRYON.</b> Deep lilac, suffused with white. Deep eye. 2½ feet....  | July 26   |
| 113 | <b>ANTHON MERCE.</b> Grayish lavender, pale pink eye. A gorgeous flower.<br>Early. 1½ to 2 feet.....             | Aug. 7    |
| 128 | <b>ASPASIE.</b> Lilac, shaded white; white center. 3 feet.....   | Aug. 10   |
| 110 | <b>ALBION.</b> White, a faint pink center. Dwarf. 2½ feet.....   | July 7    |
| 09  | <b>AQUILON.</b> Beautiful carmine rose. crimson eye.....   | July 20   |
| 102 | <b>ARNOLD TURNER.</b> Fiery crimson scarlet. 2½ feet.....  | July 15   |
| 151 | <b>AGLAE ADAMSON.</b> The same as 152 (Michael Cervantea).....   | Aug. 5    |
| 158 | <b>ANDREAS HOFFER.</b> An early flowering pure white.....  | July 20   |
| 164 | <b>A. MICHAUX.</b> Flowers large, very fine; deep, tender rose with carmine eye.<br>1½ feet .....                | Aug. 7    |
| 97  | <b>AURORA BOREALIS.</b> Salmon pink, white halo, dark center, petals striped,<br>lively colored. 1½ feet.....    | July 28   |
| 162 | <b>BROGNIART.</b> Very light lavender pink, white edges, deep eye. 1½ feet..                                     | Aug. 5    |
| 122 | <b>BERANGER.</b> White suffused pink, bright crimson eye.....  | Aug. 7    |
| 319 | <b>BICOLOR.</b> Pink. Carmine eye. 2½ feet.....  | Aug. 1    |
| 2   | <b>BOULE DE FEU.</b> Salmon scarlet. Dark crimson eye. 2 feet.....   | July 15   |
| 132 | <b>BOUQUET FLEURI.</b> White overlaid pink. Analine red eye.....   | July 30   |
| 43  | <b>BOUQUET DE FLEURS.</b> White, overlaid pink, lilac center, small flower.<br>3 feet .....                      | July 23   |
| 68  | <b>BOUNTAIN.</b> Deep rose. Deeper center, 2½ feet.....  | July 26   |
| 26  | <b>BRIDESMAID.</b> Pale rose pink, light crimson center. Beautiful. 3 feet...                                    | July 20   |
| 9   | <b>BRILLIANCE.</b> Brilliant scarlet. Slightly penciled lighter. 3 feet.....                                     | July 28   |
| 23  | <b>BRUNETT.</b> Fiery crimson. Very effective color. Brilliant and showy. 2½<br>feet.....                        | Aug. 3    |
| 153 | <b>CONSUL H. TROST.</b> Brilliant crimson. Brilliant color. 1½ feet.....   | Aug. 10   |
| 94  | <b>CAMERON.</b> Salmon pink changing to lighter. Deep pink center.....   | July 26   |
| 54  | <b>CAPT. WILHELMY.</b> White, tapering pink toward center; crimson eye. 2½<br>feet. Midseason.....               | July 22   |
| 34  | <b>CARON d'ACHE.</b> Bright carmine rose. Deep center, large flower. 2½ feet..                                   | July 22   |
| 107 | <b>CHAMPS d'ELISSEES.</b> Bright rose magenta on effective shade.....  | July 26   |
| 129 | <b>CHARLES DARWIN.</b> Handsome deep pink. Purple eye, lighter lake....  | Aug. 10   |
| 123 | <b>COLIBRI.</b> Grayish lavender, crimson eye, tapering white toward the edges.                                  | Aug. 5    |
| 77  | <b>COMMONWEALTH</b> (on order of 24) but striped. Good flowers. Late, fine.<br>3 feet.....                       | Aug. 5    |
| 116 | <b>COQUELICOTT.</b> Pure scarlet. Deep eye. This is a color very much sought<br>after by many. 2½ to 3 feet..... | July 20   |
| 36  | <b>CREPUSCULE.</b> Lilac, shaded lighter toward center. Large flower. 2 feet.                                    | July 22   |
| 21  | <b>CROSS OF HONOUR.</b> Light lavender. Lighter stripes. Very odd. 3 feet  | July 25   |
| 46  | <b>CYCLON.</b> White suffused pink, lilac crimson center. Large flower.....                                      | Aug. 1    |
| 90  | <b>CZARINA.</b> Fine white, very late. Large clusters. 3 feet.....   | Aug. 15   |
| 171 | <b>DE MIRIBEL.</b> Deep lilac purple. Light halo. Large flower. 1½ feet....                                      | Aug. 1    |
| 165 | <b>DUPAULOUP.</b> Creamy white .....   | Aug. 7    |
| 89  | <b>DAWN.</b> Soft pink, deep pink center. 1½ feet. Very pretty shade.....  | July 15   |
| 74  | <b>DALLY.</b> Light rose. Deep center. Deeper eye. Fine color. 1½ feet....                                       | July 22   |
| 45  | <b>DELIVERANCE.</b> Deep lilac with Tyrion red eye. Very effective.....  | Aug. 1    |
| 13  | <b>DERWISH.</b> Rose lilac, mottle white. 2 feet.....  | July 25   |

20c each.....\$2.00 per dozen

|     |   | In Flower |
|-----|---|-----------|
| 238 | <b>DR. S. ANDRAL KILMER.</b> Variegated red on white ground, some flowers heavy, some lighter, variegated, 1½ feet; flower 1½ inches..... | Aug. 1    |
| 192 | <b>DR. CHARLES G. WAGNER.</b> Pinkish white, with light purple center running into the petals, 1½ feet.....                               | July 25   |
| 327 | <b>ELIZABETH CAMPBELL.</b> Very bright salmon-pink, with lighter shadings and dark red eye.....   | July 25   |
| 163 | <b>EMBRASEMENT.</b> Copper salmon center crimson.....   | Aug. 1    |
| 169 | <b>ESCLARMONDE.</b> Rosy lilac; aureole of white; purple violet center.....   | Aug. 1    |
| 168 | <b>EXQUISITE.</b> Deep lilac; light halo; large flower. 2 feet.....   | Aug. 5    |
| 33  | <b>ECLAIREUR.</b> Reddish carmine, dark eye. Lighter halo. Very showy. Large flower and cluster. 1½ to 2 feet.....                        | Aug. 1    |
| 31  | <b>EDAIRENE.</b> Light crimson. Large clusters. 2½ feet.....  | Aug. 5    |
| 27  | <b>ESPERANCE.</b> Lilac rose. Deep lilac center. Immense clusters. 2 feet....   | Aug. 5    |
| 60  | <b>ETNA.</b> Bright crimson, deep crimson eye. Some flowers changing to lighter with deep crimson eye.....                                | Aug. 5    |
| 328 | <b>EUROPA.</b> A white variety with a decided crimson-carmine eye. 3 feet..   |           |
| 159 | <b>FRAU DORA UMGELLER.</b> Tall. Very rich, deep rose; a strong free-flow-<br>ering late variety. 2½ feet .....                           | Aug. 1    |
| 17  | <b>FANTOME.</b> Heliotrope. Deep lilac center. Large flower. 2½ feet.....   | July 25   |
| 85  | <b>FAUST.</b> Light carmine, light halo, deeper eye. 1½ feet.....   | July 10   |
| 80  | <b>FEDORA.</b> Light pink, shaded white. Large flowers. 1½ feet.....  | July 25   |
| 315 | <b>FRAU ANT. BUCHNER.</b> Pure white, very large flowers, strong grower....   | July 25   |
| 91  | <b>FRAULEIN G. VON LASSBERG.</b> Large white flowers. 1½ feet.....  | July 15   |
| 12  | <b>FRANKLIN.</b> Blue with deep eye.....  |           |
| 155 | <b>GRAFF VON UNGERER.</b> White overlaid pink with deep crimson center..  | Aug. 5    |
| 211 | <b>GEN. VON HEUTSZ.</b> Salmon scarlet, light halo, light crimson eye, 1 foot..<br>flower 2½ inches.....                                  | Aug. 5    |
| 213 | <b>G. A. STROHLEIN.</b> Deep salmon scarlet, deep maroon eye. 1 foot, flower<br>1½ inches .....   | Aug. 1    |
| 8   | <b>GEN. CHANZY.</b> Brilliant cherry. Deep eye. One of the best in its color..  | July 25   |
| 214 | <b>GRUPPENKOENIGEN.</b> Pale rose, darker eye.....  | Aug. 1    |
| 320 | <b>GISMONDA.</b> Purplish carmine, white eye.....   | Aug. 5    |
| 65  | <b>HAMBEAN.</b> Orange crimson. Maroon eye. Good cluster. Late. 2½ feet. Aug. 1   |           |
| 321 | <b>HANNY PFLEIDERER.</b> Pale rose tinted salmon, beautiful carmine eye... Aug. 1   |           |
| 79  | <b>HENRY MUERGER.</b> White with pink eye. Large flower. 3 feet.....  | July 22   |
| 11  | <b>HEROINE.</b> Steel blue, 2½ feet.....  | July 20   |
| 83  | <b>H. O. WIGERS.</b> White with aniline red eye.....  | July 30   |
| 16  | <b>HUXLEY.</b> Light carmine rose. Deeper center. 3 feet.....   | Aug. 7    |
| 156 | <b>INSPECTOR ELPEL.</b> Tender Rose, with bright crimson carmine eye.....   | Aug. 5    |
| 47  | <b>INDEPENDENCE.</b> White, free bloomer. Good flower. 2½ feet.....   | July 22   |
| 126 | <b>IRINE.</b> Deeper than 24. Good truss. 2 feet.....   | July 27   |
| 131 | <b>IRIS.</b> Deep salmon. Fine shade, deep crimson eye.....   | Aug. 10   |
| 20  | <b>IXION.</b> Pink shading, deeper to center. Crimson scarlet eye.....  | July 25   |
| 40  | <b>JAMES BENNETT.</b> Light pink, tinted salmon. Large crimson center. 3<br>feet .....  | July 20   |
| 6   | <b>JAMES GALLOWAY.</b> Brilliant cherry. Dark eye. 2½ feet.....   | Aug. 5    |
| 44  | <b>JEAN d'ARC.</b> White dwarf.....   | July 25   |
| 59  | <b>JOCELYN.</b> The same as Coccinea. Bright salmon red. Very brilliant.<br>2½ feet .....   | July 30   |
| 214 | <b>KRUPPENKOENIGEN.</b> Pale rose, darker eye.....  |           |
| 317 | <b>KUCKEN.</b> Salmon, pink, dark rose center, large flowers.....   | Aug. 1    |
| 157 | <b>LAMARTINE.</b> Tall; very bright magenta, with a large white center. Very<br>effective .....   | Aug. 7    |
| 76  | <b>LA CYGNE.</b> Pure white. Fine spikes. 1 foot.....   | July 22   |
| 57  | <b>LE FEU DU MONDE.</b> Bright salmon red.....  | Aug. 7    |
| 118 | <b>LAMBOIRE.</b> Brilliant orange salmon, crimson center. 2½ feet. Fine....   | July 27   |
| 48  | <b>LA POLE DU NORD.</b> White, crimson eye. 2½ feet.....  | July 25   |
| 53  | <b>LA REVE.</b> White, pink penciled. 3 feet.....   | Aug. 1    |

20c each.....\$2.00 per dozen



## In Flower

|     |   |      |    |
|-----|---|------|----|
| 10  | <b>LE MAHDI.</b> Deep purple. Changes to deep blue with age and penciled.     |      |    |
|     | 2½ feet .....   | July | 10 |
| 70  | <b>LE SESOSTUE.</b> Deep rose. Crimson center. 2 feet.....                    | July | 20 |
| 96  | <b>LA SOLEIL.</b> Salmon pink. Light halo.....                                | July | 26 |
| 7   | <b>LA VAGUE.</b> Pure mauve with analine red eye. 1½ feet.....                | July | 15 |
| 22  | <b>LUMINEUX.</b> Crimson orange. Lighter lake. Bright carmine eye. 3 feet.    |      |    |
|     | Large flower.....   | July | 7  |
| 152 | <b>MICHAEL CERVANTEA.</b> White with deep crimson eye. Very attractive.       |      |    |
|     | 1½ feet .....   | Aug. | 5  |
| 161 | <b>MME. PAPE CARPENTER.</b> Brilliant cherry. Small flower.....               | Aug. | 5  |
| 166 | <b>MONTCERVIN.</b> On order of Coquelicot. Not as brilliant. 1½ feet.....     | Aug. | 5  |
| 73  | <b>MARIE KUPPENHEIM.</b> White. Good flower. 1½ feet.....                     | July | 15 |
| 41  | <b>MARIETTA.</b> Purple. Large flower. Light halo.....                        | July | 22 |
| 39  | <b>MARS LA TOUR.</b> Pale pink. Deep rose eye. 2½ feet.....                   | July | 30 |
| 124 | <b>MATADOR.</b> Orange scarlet. Crimson eye.....                              | Aug. | 1  |
| 56  | <b>METEOR.</b> Salmon rose, pale pink lake. 2 feet.....                       | July | 30 |
| 84  | <b>MINERVA.</b> Deep lavender pink. Tyrion red eye. 2 feet.....               | Aug. | 1  |
| 108 | <b>MOLIERE.</b> Salmon rose. Deep rose eye.....                               | July | 26 |
| 14  | <b>MONTAGNARD.</b> Pure crimson. Very bright. 2½ feet.....                    | July | 20 |
| 93  | <b>WANADIS.</b> Light violet, mottled white with a bright purple eye.....     |      |    |
| 326 | <b>MAD. P. LANGIER.</b> Bright red, vermillion center.....                    |      |    |
| 88  | <b>MRS. DWYER.</b> Pure white. Analine red center. Large flower. 3 feet....   | July | 31 |
| 154 | <b>MRS. JENKINS.</b> Good creamy white. 1½ feet.....                          | Aug. | 5  |
| 115 | <b>M. WISE.</b> Deep purple. 1½ feet.....                                     | July | 26 |
| 224 | <b>MRS. W. F. SCHMEISKE.</b> Light rose, white center, 1½ feet, flower 1½     |      |    |
|     | inches .....  |      |    |
| 167 | <b>NORMANDIA.</b> (The same as Von Goethe).....                               | Aug. | 6  |
| 312 | <b>NORWOOD.</b> Bright Magenta crimson. Dark eye. 2½ feet.....                | Aug. | 1  |
| 160 | <b>OBERGARTNER WITTIG.</b> Bright magenta, with crimson carmine eye;          |      |    |
|     | large flower and truss.....   | Aug. | 5  |
| 38  | <b>OBERON.</b> Deep salmon. Crimson eye. 3 feet.....                          | Aug. | 1  |
| 66  | <b>OFFENBACH.</b> Deep pink. Lively color. 2 feet.....                        | Aug. | 5  |
| 150 | <b>PHILIBERT AUDENBRAND.</b> Tall. Pure white with carmine center.            |      |    |
|     | Large flower .....  | Aug. | 10 |
| 30  | <b>PANTHEON.</b> Deep salmon. Pale rose center. 3 feet.....                   | July | 22 |
| 50  | <b>PEACH BLOW.</b> Light pink. White lake. 1½ feet.....                       | July | 1  |
| 3   | <b>PINK BEAUTY.</b> Delicate pink, large trusses lasting a long time. Very    |      |    |
|     | pretty flower. 3 feet.....  | July | 28 |
| 24  | <b>PLUTO.</b> Deep rose; light center. Good truss. 2 feet.....                | July | 22 |
| 18  | <b>PROF. SCHLIEMANN.</b> Pure mauve, with crimson carmine eye. 1½ feet..      | July | 15 |
| 5   | <b>QUILQUOL.</b> Lavender. Purple eye. Large flowers. 1½ feet.....            | July | 15 |
| 42  | <b>RAYOUMAUT.</b> Variegated, very odd, crimson purple with lavender stripes. |      |    |
|     | Large clusters. 3 feet.....   | Aug. | 1  |
| 62  | <b>RICHARD WALLACE.</b> Tall white; violet center. 3 feet.....                | Aug. | 6  |
| 32  | <b>RICHEPIN.</b> Slightly suffused rose.. Crimson scarlet eye.....            | Aug. | 5  |
| 82  | <b>ROBERT WARNER.</b> Rose; deeper center. Large truss and flowers. 3 feet.   | Aug. | 1  |
| 49  | <b>ROSE CHARMONT.</b> Light violet. Deep purple eye. 2½ feet.....             | July | 22 |
| 109 | <b>ROSE LILAC.</b> Small flowers. Large clusters.....                         | July | 26 |
| 212 | <b>RHEIN GAU.</b> Cream white, good form.....                                 |      |    |
| 170 | <b>SIEBOLD.</b> Fiery orange. Maroon eye.....                                 | Aug. | 1  |
| 127 | <b>SAISSON LIERVAL.</b> White, carmine eye. 2 feet.....                       | Aug. | 5  |
| 29  | <b>SIMPLON.</b> Deep salmon. Crimson eye. 2½ feet.....                        | July | 27 |
| 133 | <b>SUFFRAGE.</b> Light crimson, deep eye.....                                 | Aug. | 10 |
| 120 | <b>SUNSHINE.</b> Deep pink, penciled white. Rose center. 2½ feet.....         | July | 27 |
| 4   | <b>SYLPHIDE.</b> White, good truss and flowers. 2 feet.....                   | July | 25 |
| 142 | <b>SINBAD.</b> Rosy mauve, carmine eye.....                                   |      |    |
| 78  | <b>THE BAID.</b> Salmon pink; deep eye. Very showy. 2 feet.....               | Aug. | 1  |
| 63  | <b>TERRE NEUVE.</b> Grayish lilac. Violet center. Pink dot on the center of   |      |    |
|     | each petal. 1½ feet.....  | Aug. | 1  |

20c each. .... \$2.00 per dozen

|  |  | In Flower |
|--|--|-----------|
| 81   | <b>VENGEUS.</b> Deep crimson. Maroon eye. 2 feet.....  | Aug. 5    |
| 58   | <b>VENUS.</b> Deep rose. Tyrion eye. Late. 1½ feet.....                                      | Aug. 15   |
| 117  | <b>VON HOCHBERG.</b> Brilliant maroon. Very dark. Some petals spotted<br>white. 3 feet ..... | July 27   |
| 19   | White. Pale pink eye. 3 feet.....  | Aug. 5    |
| 114  | White. Pink eye. 2 feet.....   | Aug. 1    |
| 141  | White, very faint stripes. Small flower. 3 feet.....   | Aug. 1    |
| 35   | <b>WM. MEURET.</b> Brilliant cherry. Crimson eye. 3 feet.....                                | Aug. 1    |
| 64   | <b>WM. RAMSEY.</b> Light rose. Deep eye. Lighter lake. Large flower.....                     | July 22   |
| 92   | <b>W. VON GOETHE.</b> Tyrion rose, suffused carmine; carmine eye.....                        | July 22   |
| 140  | <b>DANIEL LESSEUR.</b> Blenish lavender. White lake. Large flower. 2½ ft.                    | July 23   |
| <b>MY SELECTION OF THE LIST NOT LABELED, \$1.00 PER DOZ.</b> |  |           |
| <b>SPECIAL PRICES ON LARGER LOTS.</b>                        |  |           |

20c each.....\$2.00 per dozen

## LATEST INTRODUCTIONS

**W. C. EGAN.** One of the finest Phloxes yet introduced, and while the individual flowers, according to color chart, are of a delicate lilac, illuminated by a large bright solferino eye, the color effect as a whole is a pleasing shade of soft pink. In habit of growth it is strong and vigorous, producing immense panicles of flowers nine inches high by seven across and the individual flowers frequently measure 1¾ inches in diameter.

**MRS. W. E. FRYER.** White, a faint pink center, strong growth, good truss.

**MANZELBRUNNER.** One of the white center sorts.

- 172 White overlaid with pink, lilac center, 1 foot, flower 1½ inches.
- 176 White, faint pink marking in center of flower, 14 inches.
- 179 Deep reddish purple with light halo, 20 inches.
- 180 Grayish white, light pink tube, 2½ feet.
- 181 White, faint pink tube, large flower, good truss, 20 inches.
- 182 Pink, running toward purple, crimson eye, 14 inches, flower 1½ inches.
- 183 Deep rose, light crimson eye.
- 186 Crimson scarlet, crimson eye, 2½ feet.
- 187 Crimson purple.
- 188 Bright, pink, light crimson eye, 16 inches.
- 189 Clear white, faint trace of pink in center in early stage, 1½ feet.
- 190 White, faint pink center, flower 1 inch.
- 191 Lavender pink, crimson scarlet eye. 1½ feet, flower 1½ inches.
- 193 Lilac, deeper center, 2 feet.
- 194 Brilliant crimson, 1½ feet.
- 195 White mixed with gray, giving gray appearance, light crimson eye.
- 196 Light purple throughout, large flower, 14 inches.
- 197 Bluish lavender, lilac center, 2 feet, flower 1½ inches.
- 198 Pink lavender, crimson eye, 1½ feet, flower 1½ inches.
- 199 Lavender, changing to deep lavender toward center, flower 1½ inches, plant 1½ feet.
- 200 Lively light purple, light halo with deep eye, 1½ feet.
- 201 Lavender. Open star-like flower.
- 203 Grayish lavender, deeper toward center, crimson eye, 1½ feet, flower 2 inches.
- 204 Improved La Reve, striped and penciled, pink on white, 1 foot, flower 1½ inches.
- 205 Deep crimson center, light pink petals, white edge, 1½ feet, flower 1½ inches.
- 206 Lively pink with traces of lilac, light halo, deeper eye, flower 1½ inches.
- 207 Lively crimson pink, light halo, deep crimson eye, heavy flower.
- 208 Pink lavender, light halo.
- 209 Crimson scarlet, crimson eye.
- 210 Crimson, running lighter toward adge, white edge, 1½ feet, flower 1½ inches.
- 215 Very pale, lavender, deeper eye, 1 foot, flower, 1 inch.
- 217 Salmon pink, crimson center, light halo.
- 221 Deep lavender lilac.

- 223 Deep magenta, light halo, deeper eye.
- 225 Tyrion rose, light halo, deep eye, grand cluster, 2 feet.
- 226 Deep lavender, lilac center, 2 feet, flower  $1\frac{1}{2}$  inches.
- 227 Lavender, light halo, lilac center,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 228 Light lavender, light halo, lilac center.
- 229 Deep lavender, crimson eye.
- 230 **Light pink, rose eye.**
- 231 Deep lavender, crimson eye, 2 feet, flower  $1\frac{1}{2}$  inches.
- 232 Grayish white, crimson center, 2 feet, flower  $1\frac{1}{2}$  inches.
- 233 Light purple, 8 inches.
- 234 Lively lilac, light halo, 2 feet, flower  $1\frac{1}{2}$  inches.
- 235 Rose with white center, flower  $1\frac{1}{2}$  inches.
- 236 Light cerise, light halo, 2 feet, flower  $1\frac{1}{2}$  inches.
- 237 Carmine rose, crimson eye, slightly striped, lavender, 2 feet, flower  $1\frac{1}{2}$  inches.
- 239 Crimson purple, variegated lavender, 2 feet.
- 241 Deep rose pink, crimson eye, 2 feet, flower  $1\frac{1}{2}$  inches.
- 242 Crimson lilac, crimson eye, 2 feet.
- 243 Intense crimson maroon.
- 244 Pale lilac, light halo, light crimson eye.
- 245 Light crimson, deep crimson eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 246 Lively lavender,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 247 Crimson pink, edge of petals white,  $\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 248 Lavender cerise, 2 feet.
- 249 Bluish lavender, light edge, white halo,  $1\frac{1}{2}$  feet.
- 250 Pale pink, crimson eye, 10 inch plant.
- 251 Rose pink, pink lilac eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{4}$  inches.
- 252 Deep lavender, pink lilac eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{4}$  inches.
- 253 Tyrion rose, crimson eye, 2 feet.
- 254 Pale lavender, on order of "Heroine."
- 255 White, spotted and splashed crimson pink.
- 256 Crimson purple, light dot on each petal, 1 foot.
- 257 Crimson pink, crimson center, 2 feet.
- 258 Orange pink, crimson center, 1 foot.
- 259 Crimson, maroon center,  $2\frac{1}{2}$  feet.
- 260 Faint lavender, white center,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 261 Bright cerise, white halo, cerise eye.
- 262 Pink lavender, crimson eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 263 Pink, overlaid lavender, crimson eye.
- 264 Lavender, light halo.
- 265 White, crimson maroon eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 266 Lavender, pink and lilac, lilac eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 267 Pale lavender, light halo, lilac eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 268 Lilac, striped and penciled white.
- 269 Lilac cerise, white center.
- 270 Pale pink, white stripe on edge of each petal, 2 feet, flower  $1\frac{1}{2}$  inches.
- 271 On order of 230, but larger flower. Lilac pink, crimson eye.  $1\frac{1}{2}$  feet flower  $1\frac{3}{4}$  inches.
- 272 Cerise pink, light halo, crimson eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 273 White, splashed, penciled pink.
- 274 White, overlaid with lavender, flower  $1\frac{1}{2}$  inches.
- 275 Deep lilac, light halo, crimson purple eye, flower  $1\frac{1}{2}$  inches.
- 276 Lavender, pink crimson eye, halo of white, flower  $1\frac{1}{2}$  inches.
- 277 Salmon rose, here and there crimson spot on edge of petal, crimson eye, flower  $1\frac{1}{2}$  inches.
- 278 Rose pink, white halo, flower  $1\frac{1}{2}$  inches.
- 279 Rose lavender, white halo, flower  $1\frac{1}{2}$  inches.
- 280 Crimson purple, open flower, flower  $1\frac{1}{2}$  inches.
- 281 Grayish lavender rose, deep crimson, purple eye, flower  $1\frac{1}{2}$  inches.
- 282 Pink, overlaid with gray, crimson eye, flower  $1\frac{1}{2}$  inches.
- 283 Lavender rose, rose stripes through center of each petal light crimson eye, flower  $1\frac{1}{2}$  inches.



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- 285 Deep pink, lavender crimson eye, 2 feet, flower 1½ inches.  
288 Pink, overlaid lavender, light halo, crimson eye, large flower.  
290 Lilac, light halo.  
291 Varigated, lavender on white.  
292 Large lilac, purple, crimson eye.  
293 Calico, crimson purple.  
294 Deep lavender, crimson, crimson eye.  
295 White, penciled pink, very pretty.  
296 Deep rose pink, white halo, bold, flower 1½ inches.  
297 Large white with lavender eye, flower 1½ inches.  
299 Crimson lilac, white halo, large flower.  
301 Large white.  
302 Deep crimson purple, crimson eye, slightly striped, large flower.  
303 Purple, crimson eye, large flower.  
304 Deep pink shading to lavender, light halo, light crimson eye, very large flower.  
305 Crimson lilac, crimson eye.  
306 White, faint cast of lavender.

**ABOVE 30c EACH, \$3.00 PER DOZ.**

It is impossible in some instances to find the correct description for the colors and in some instances the description is alike; however, the varieties are different.



## EARLY PHLOXES

|     |  | In Flower |
|-----|--|-----------|
| 100 | <b>BEAUTY OF MINDEN.</b> White, ground flushed rose, deep center. Beautiful foliage overlapping one another in rows. Continuous bloomer. 2½ feet ..... | June 24   |
| 98  | <b>DR. HORNBY.</b> White overlaid with pink. Crimson center. Good. 1½ to 2 feet .....  | June 20   |
| 137 | <b>MISS LINGARD.</b> White, delicate pink center. Beautiful flower. Good truss. 3 feet .....   | June 20   |
| 75  | <b>RINGLEADER.</b> White, pink stripes. Deep center. 2½ feet.....  | June 20   |
| 309 | <b>INDIAN CHIEF.</b> Deep magneta.....   |           |
| 311 | <b>DIVARICATA CANADENSIS.</b> An early flowering native. Species with lavender flowers. Blooming from early May until the Summer.....                  |           |

These early phloxes ought to have a place in every collection. While they do not show the large clusters they more than make up the difference in quantity. The clusters are good, large heads, and flower the season through without letup. The foliage is shiny green, very showy and beautiful.

We can supply seeds of Phlox in the Fall which should be sowed as soon as received; it will come up the following Spring; from general collection at \$1.00 per ounce; from choice seedings, \$2.00 per ounce.

## A NEW RACE OF HARDY PHLOXES

(Phlox Arendsi.)

At the great International Exhibition held in London, May, 1912. where this new type of Phlox received an Award of Merit no other new plant in the Hardy Perennial class attracted such great attention. It originated through the successful crossing of the early-flowering popular Phlox Divaricata Canadensis with the showy hardy varieties of Phlox Decussata. The plants are of vigorous, branching habit, growing, according to the variety, from 12 to 24 inches high. Coming into flower during the latter part of May, they continue in good condition for nearly two months, producing a mass of flowers unknown in other types of Phlox.

**AMANDA.** The dwarfest of the collection, growing but 12 inches high, very bushy, flowers delicate lilac with deep centre.

**CHARLOTTE.** Grows 18 to 24 inches high, flower very large, pale lilac shaded pink with a prominent dark eye; one of the best.

**KATHE.** Stems loosely branched, about 20 inches high; flowers purplish-rose with a dark eye surrounded by a lighter halo.

**LOUISE.** A strong-growing variety about 2 feet high; light lilac flowers with a carmine eye.

Price, 25 cts. each; \$2.50 per doz. One each of the 6 varieties for \$1.25.

P-410  
L-2

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12.05  
train arr

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